

COVER SHEET

Proposer Information

Company Name WoodRiver Energy

Address 633 17th St Suite 1410

City, State, Zip Denver, CO 80202

Main Phone 888-510-9315

Contact Person Information

Name Mike Thomas

Job Title Vice President

Phone 620-874-1518

Alt. Phone _____

Email mike.thomas@woodriverenergy.com

Signature *Mike Thomas*

Date: 08/17/2023

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Proposer Information

OVERVIEW AND BACKGROUND

WoodRiver Energy, LLC is headquartered in Denver, Colorado. When founded in 2014, our managing partners set out to create a company devoted to helping small and medium-sized commercial, industrial, educational, and agricultural with specialized market solutions to bring savings and manage risk through natural gas.

That devotion has grown to include helping thousands of customers in 11 states and Canada with their natural gas. By working with thousands of business owners and organization leaders, we know how important it is to have an energy partner that you can rely on before, during, and after making your selection.

LEADERSHIP TEAM

With more than 80+ years of combined energy experience, our leadership team is devoted to helping our customers achieve more through customized energy solutions.

Marc Peter

President

Marc is the co-founder and president. With more than 30 years of industry experience, Marc managed Seminole Energy's marketing business in the Rockies and upper Midwest before starting WoodRiver Energy in 2014.

Starr McNamara

CFO

Starr has more than 20 years of experience in a variety of senior management roles in disciplines that include finance, accounting, legal, audit, tax, human resources and operations. In her role as CFO, Starr provides financial leadership to the company, oversees all accounting and administrative aspects, and works closely with the other executive roles to set company strategy.

Don Krattenmaker

COO

Don has over 25 years in the natural gas business helping both large and small customers with their energy needs. At WoodRiver, Don leads the company's business development efforts, regulatory affairs, and supports on-going sales and marketing efforts.

Stacci Urbom

Vice President of Sales

Stacci has more than 20 years of experience in marketing natural gas in Nebraska and Iowa. In that time, she has developed a wealth of knowledge and experience in the business and the region. With WoodRiver, Stacci is leading the effort to develop WoodRiver's market position in the region.

Qualifications

WoodRiver Energy currently serves more than 13,000 natural gas customers throughout the Rockies and Midwest. We are experienced in supplying natural gas to municipal entities such as Topeka Metro, and are the current supplier for several organizations, including the Kansas Association of School Boards and APS (a joint venture of the Kansas Hospital Association and the Missouri Hospital Association).

KEY PERSONNEL

The team at WoodRiver Energy is well-equipped to support Metro's natural gas needs. While the entire team is ready to assist as needed, a few key personnel have integral roles to ensure this proposal and any subsequent contracts meet the natural gas needs of Metro:

- **Mike Thomas**, Vice President, is the lead on this proposal and will be the main contact throughout the bid and contracting process. With nearly three decades of experience in the energy industry, Mike has worked with large-volume Key Accounts his entire career. Currently working with multiple clients that burn more than 1 Bcf annually, Mike is accustomed to working directly with clients that have exposure to large utility expenses. Helping those customers with risk management is Mike's main focus.
- **Tim Carter**, Director of Natural Gas Risk and Supply, currently leads the Gas Purchasing and Gas Scheduling teams for WoodRiver Energy. With nearly three decades of experience in the energy industry, Tim has managed portfolios of up to 400 Bcf annually, physical gas storage and financial risk management. His experience with imbalances encompasses large and small commercial/ industrial customers, gas fired power plants and local distribution system requirements.
- **Courtenay Schunemann** joined WoodRiver Energy in 2016 as a Senior Analyst and currently serves as Scheduling Manager. She currently manages and schedules on 27 pipelines and 15 utilities while managing a team of 5 schedulers. She has 14 years of professional experience in various management roles including 7 years in energy management.

What We Do

We provide specialized natural gas programs and an energy management solution to thousands of commercial and nonprofit customers in the U.S. and Canada.

<p>99% customer retention</p>	<p>80+ years of combined leadership energy experience</p>	<p>13000+ customers served</p>
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Our Story

In 2014, our managing partners set out to create a company devoted to helping commercial, industrial, educational, and agricultural organizations with specialized energy solutions.

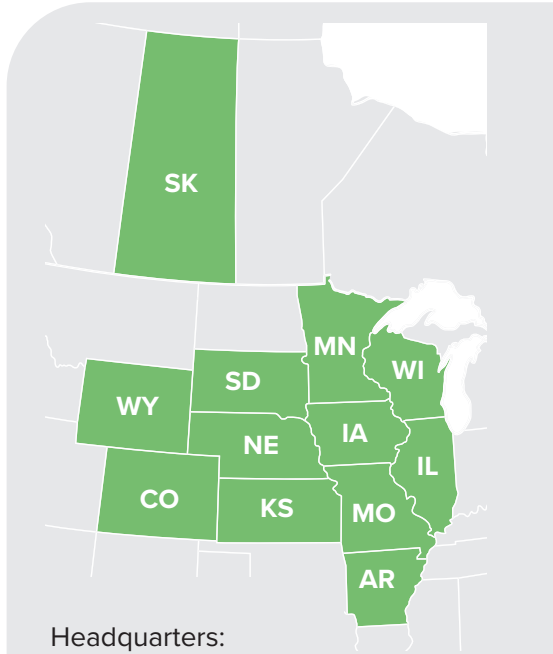
Through natural gas transportation, WoodRiver Energy provides energy savings to customers while helping them manage risk and limiting their exposure in the marketplace.

Our commitment continues to grow, and we now provide natural gas solutions to thousands of customers in 11 states and Canada.

In 2020, we expanded our product offering to include ConnectedControl, an energy management system offered by GridPoint. This partnership helps customers manage their energy use through automation, helping businesses reduce risk, increase savings, and better manage their facilities.

While the energy market is ever-changing, you can continue to count on the dedicated team from WoodRiver Energy for energy solutions tailored to meet your needs. We are committed to providing excellent customer service, managing risk, and providing energy solutions that meet the needs of today and for tomorrow.

Our Partners



Headquarters:
Denver, Colorado

Offices:
Omaha, Nebraska
Saskatoon, Saskatchewan

Utilities

WoodRiver Energy is a certified natural gas supplier through the transport programs offered by these utilities:

- Alliant Energy
- Ameren Energy
- Atmos Energy
- Black Hills Energy
- CenterPoint Energy
- Empire
- Kansas Gas Service
- Liberty Utilities
- MidAmerican Energy
- Midwest Energy
- NorthWestern Energy
- Source Energy Services
- Spire Energy
- Summit Energy
- WE Energies
- Xcel Energy

References



Kansas Association of School Boards (KASB)

Rod Spangler, CEO, Kansas Board Solutions
1420 SW Arrowhead Rd
Topeka, KS 66604
785-221-3000
rspangler@thekbsway.com

APS

Dennis George, CEO
7015 College Blvd, Suite 150
Overland Park, KS 66211
913-327-8730
Dennis.George@apskc.org

Fairleigh Feed Yard

Perry Nowak
PO Box 560
Scott City, KS 67871
620-872-2111
pnowak@fairleigh.com

PRICE QUOTE

Please show how much your company will charge above the SSCGP First of the Month Index. This is the only acceptable type of price quote.

Year 1 \$2.70 / MMBtu

Year 2 \$2.70 / MMBtu

Year 3 \$2.70 / MMBtu

If your company does not offer three-year contracts, how long would your contract run? _____ years

Complete your price quote in one of two ways:

- 1) Complete a price quote for each year of the contract.
- 2) Complete a price quote for the first year of the contract and show the maximum percentage increase for years 2-3.

Topeka Metro is tax exempt. Do not include sales tax in your proposed price.

DISADVANTAGED BUSINESS ENTERPRISES (DBE) CERTIFICATION

This contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, *Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*. The national goal for participation of Disadvantaged Business Enterprises (DBE) is 10%. Metro’s overall 2022-2024 goal for DBE participation is 1.62%; the race neutral goal is 1.25%, and the race conscious goal is 0.37%. There is no contract goal for this procurement.

The contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of this DOT-assisted contract. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as Metro deems appropriate. Each subcontract the contractor signs with a subcontractor must include the assurance in this paragraph (see 49 CFR 26.13(b)).

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor’s receipt of payment for that work from Metro.

The contractor may not hold retainage from its subcontractors.

The contractor must promptly notify Metro, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of Metro.

Signature: Mike Thomas

Name and Title: Mike Thomas, Vice President

Company Name: WoodRiver Energy

Date: 08/17/2023

LOBBYING CERTIFICATION

The undersigned contractor certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. See 49 CFR 20.100.

(3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31 USC. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. [Note: Pursuant to 31 USC 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure. See 49 CFR 20.400.]

The undersigned contractor certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 USC 3801, et seq, apply to this certification and disclosure, if any.

Signature: Mike Thomas

Name and Title: Mike Thomas, Vice President

Company Name: WoodRiver Energy

Date: 08/17/2023

NON-COLLUSION CERTIFICATION

This is my sworn statement to certify that this proposal was not made in the interest of or on behalf of any undisclosed entity. This proposal is not collusive.

This proposer has not been a party to any agreement or collusion in restraint of freedom of competition by agreement to bid a fixed price, to refrain from bidding, or otherwise. This proposer has not, directly or indirectly, by agreement, communication or conference with anyone, attempted to induce action prejudicial to the interest of Topeka Metropolitan Transit Authority, or of any proposer, or anyone else interested in the proposed contract.

Signature: Mike Thomas

Name and Title: Mike Thomas, Vice President

Company Name: WoodRiver Energy

Date: 08/17/2023

SUSPENSION / DEBARMENT CERTIFICATION

In regard to 2 CFR Parts 180 and 1200

In accordance with 2 CFR Parts 180 and 1200, the contractor is required to verify that none of its principals or affiliates:

- 1) is included on the federal government’s suspended and debarred list;
- 2) is proposed for debarment, declared ineligible, voluntarily excluded or disqualified;
- 3) within three years preceding this proposal, has been convicted of or had a civil judgment rendered against them for (a) commission of fraud or criminal offense pertaining to performing a public transaction, (b) violation of any federal or state antitrust statute, or (c) embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
- 4) is indicted or charged by a governmental entity for any of the charges in 3) above; and
- 5) has had any public transaction terminated for cause or default within three years preceding this proposal.

The contractor is required to include this requirement in any subcontracts related to this contract.

By signing and submitting its proposal, the proposer certifies that the certification in this clause is a material representation of fact relied upon by Metro. If it is later determined that the proposer knowingly rendered an erroneous certification, in addition to remedies available to Metro, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The proposer agrees to verify that none of its principals or affiliates is included on the federal government’s suspended and debarred list at any time throughout the period of this contract. The proposer further agrees to include a provision requiring the same compliance in its subcontracts related to this contract.

Signature: Mike Thomas

Name and Title: Mike Thomas, Vice President

Company Name: WoodRiver Energy

Date: 08/17/2023