



**Technology for Buses  
RFP TM-24-01  
March 13, 2024**

Publication Date: October 30, 2023  
Proposal Due Date: November 30, 2023  
Contract Term: Five Years  
Proposals Received: Seven

Evaluation

There were three members on the evaluation committee. Each member received a copy of all seven proposals on December 13, 2023, and individually evaluated the proposals based on the proposers' experience and qualifications, installation, training and ease of use of technology, and quality of equipment. The Procurement Officer reviewed each proposal for required elements and price quote. The committee then met on January 9, 2024, to discuss their individual evaluations and scoring. The committee then scheduled individual Zoom Meetings with the 4 highest scored bidders, and narrowed the field to 2 bidders, Strategic Mapping and Connexionz. Members of the Metro Operations team then joined the committee for Zoom Meetings with the remaining 2 bidders. The Metro Operations staff collectively evaluated and scored both Strategic Mapping and Connexionz based on the same items listed above. Strategic Mapping received a score of 8.33 and Connexionz received a score of 6.33. The committee then asked follow-up questions of both Strategic Mapping and Connexionz, contacted references, and met multiple additional times before reaching their conclusion. The final results and project costs were as follows:

Proposer	Score (Max 10)	Equipment/ Installation	5-Year Support Cost	Total Cost
Strategic Mapping	9.17	\$331,000	\$150,000	\$481,000
Connexionz	8.25	367,107	322,893	690,000
GMV Syncromatics	7.75	399,655	247,285	646,940
Equans	6.67	514,303	182,949	697,252
Passio Technologies	6.25	428,310	431,252	859,562
Peak Transit	5.50	576,600	907,018	1,483,618
Urban Transportation Assoc	*			

\*Urban Transportation Assoc could not be evaluated because they only bid one component, APC- Automatic Passenger Counter of the project, and did not provide a bid on any of the remaining 4 components.

Recommendation

The evaluation committee recommends awarding the contract to Strategic Mapping. Their proposal ranked highest according to the total scoring of the committee members, they have the lowest bid price, and their references were positive.