

COVER SHEET

Proposer Information

Company Name Whiting Systems Inc

Address 9000 Hwy 5 North

City, State, Zip Alexander, AR 72002

Main Phone 800-542-9031

Contact Person Information

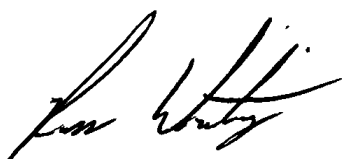
Name Casey Craft

Job Title Sales

Phone 501-951-1947

Alt. Phone _____

Email cc@whitingsystems.com

Signature 

Date: 10/4/2019



Project Understanding:

Whiting Systems is proposing to demolish the existing bus wash and reinstall a new drive through wash system. It will be our intent to leave any components relative to the incoming utility supply such as RPZ valves and electrical disconnects intact for reuse in the new system as we believe it could save the city money. We will coordinate this decision with the director of maintenance for the final directive.

We will re-install new, drive-through washing equipment best suited for Topeka Metro Fleet. As specified, we will provide the wash equipment, blower system, auto start software, and a vehicle wash counter. As an option, we will also provide a water recycling system.

We will provide a complete turn turnkey project, complete with testing and commissioning of the new wash equipment. As with many other projects we've lead (MTA Baltimore, WMATA, City of Austin, Cleveland RTA), we will coordinate work schedules with the director of maintenance.

If selected as the wash provider, our engineering team will supply site specific drawings that will reflect new equipment into the existing washbay. We will also engage our project management team for best coordination throughout the project.

We offer on-going Detergent and Maintenance contracts that many of our customers enjoy. Our goal is to offer Topeka Metro the best equipment and service package available presently and in the future.

Russ Whiting

President

Whiting Systems, Inc.

Automated Vehicle
Wash Systems



Industrial Power
Wash Systems

Est. 1974

- **1974** **Founded by Donel Whiting in Little Rock, Arkansas**
- **1979** **Formulated the first **SmartWash**[®] cleaning detergents**
- **1985** **Patented 2 Step hand wash System**
- **1988** **Began nationwide distribution**
- **1993** **Manufactured our first automated large vehicle wash system**
- **2001** **Converted all systems to PLC driven / modem capable**

Due to the increase in demand, we sell, install, and service units all over the country as well as Canada, Mexico, & Europe. We provide a complete program for automatic bus, truck, and train washing systems. This program includes producing our own detergents and fielding our excellent sales and installation teams when needed. These combined with second to none service crews, in-house CAD department, design / R & D staff, has helped make our company the top choice for large fleets, municipalities, and their long-term choice.

Our distributor network consists of companies who have been in the wash business for a number of years. By selecting these companies with cleaning knowledge, this ensures our customers are given the best service offered with prompt response times and to enjoy a reputation for integrity in an industry which that is a rare commodity.

Along with manufacturing washing equipment and cleaning detergents, we also manage wash cost, wash time, & wash quality. We solve problems. We provide the best and most consistent way to clean a vehicle in the world.

Our automated vehicle washing systems include such features as computer/PLC's enabling Ethernet/internet connection, color touchscreen programming, self-diagnostics, on-line monitoring, modems for off-site diagnostics with auto alert, AC drives, Current Sensing Technology in friction applications, detergent level and wash total monitoring, and a new Aero-Body design. We are committed to Research and Development.

Our mission is to improve lives. We are confident we can do this through our Automated Washing equipment, Strong Fleet Relationships, SmartWash brand Cleaning Detergents, and our Sales / Service Support Network.

Our vision is to be the automated vehicle wash consultants to whom the world turns to fulfill their cleaning needs.

Whiting Systems, Inc.

Automated Vehicle
Wash Systems



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Est. 1974

Transit Bus Wash Equipment References:

Sioux City Transit

Sioux City, IA - (Roll Over Gantry)

Mike Byrne - 712-279-6409

City Utilities

Springfield, MO - (Roll Over Gantry)

Todd Patterson / Jerry Perryman - 417-831-8418

MTA Maryland

Baltimore, MD - (Roll Over Gantry)

Jim Moubray - 410-454-7685

WMATA

Washington, DC - (Roll Over Gantry)

Dennis Troxel - 240-487-3768

Capital City Metro

Austin, TX - (Roll Over Gantry)

Perry Dillard - 512-389-7411

City of Birmingham

Birmingham, AL - (Drive Thru)

Lee Jackson - 205-337-6487



SmartWash[®] WARRANTY POLICIES

9000 Highway 5 North
Alexander AR 72002

Whiting Systems, Inc.

800-542-9000 Phone
501-847-0074 Fax

THE SmartWash[®] WARRANTY

- The **SmartWash[®]** automated vehicle wash system is warranted by Whiting Systems, Inc. to be free of defects in workmanship and materials under normal use and proper operation for a period of one year on all parts except motors which is for two years.
- The **SmartWash[®]** warranty includes 90 day parts and labor. After the 90 day period, it shall be strictly limited to the replenishment of the defective part and does not allow for field labor charges for removal, installation, analysis, or travel charges. Replacement parts will be shipped UPS ground.
- The warranty herein expressly conditioned upon:
 - A. the use of proper electrical supply voltage, and
 - B. the use of factory authorized chemicals and customer providing at least one person for maintenance operation of the equipment who shall be trained to the reasonable satisfaction of WSI or WSI's vendors. Such training shall be conducted on customer's premises during WSI's normal business hours concurrent with the delivery and installation of equipment.
- Systems with water reclamation systems will be warranted from the date of purchase for a period of six months.

THE WARRANTY PROCEDURE

- We require any product returned to WSI for warranty inspection to have a Return to Manufacturer Authorization number. Before shipping, call 800-542-9031 and ask for extension 153 to obtain your RMA number. The RMA number must be written on the outside of the package and on the packing slip inside.
- Parts are to be returned freight prepaid. Parts returned for warranty consideration shipped freight collect will be refused and credit denied.
- WSI technicians and/or vendors will inspect the returned part to determine if it failed under normal use.
- Replacement parts shipped before the defective part is received will be invoiced to customers with open accounts, charged to credit cards or shipped COD. Customer's account or credit card will not be credited until the defective part is received by WSI and has been evaluated by the vendor. Replacement parts have a 90 day warranty -labor not included.
- Customer has 30 days after the replacement part is sent to return the defective part to WSI for credit.

Whiting Systems, Inc.

9000 Highway 5 North
Alexander, AR 72002
501-847-9031

SmartWash Bid

100066

<i>Sold to</i>	Topeka Metropolitan Transit Authority	<i>Site name</i>	Same
<i>Contact person</i>	Richard Appelhanz	<i>Contact person</i>	Same
<i>Address</i>	201 North Kansas Avenue Topeka, KS 66603	<i>Address</i>	Same
<i>Date</i>	10-07-19 (C.Craft)		
<i>Phone</i>	785-730-8621	e-mail	rappelhanz@topekametro.org

TO BE SUPPLIED BY CUSTOMER

- 2" water line @ 60 psi to each equipment room & plumbed with RPZ to machine in equipment room
- Chase lines, drainage & drain pits (oil Water Separator)
- Any permits to be supplied by customer
- Incoming Plumbing, and Electrical with proper terminations
- Proper electrical requirements (230v 3ph) to machines & hook up final connections
- Any facility re-modification / concrete work provided and performed by others to W.S.I specifications.
- Compressed Air to wash bay
- Bay Doors with controls (open / close). WSI to give permission for open/close but not override door safety features.
- Water Discharge as required.
- Reuse existing guide rail
- Dedicated Ethernet connection to wash system control panel

Automated Drive Though Bus Washing Equipment

	Each	SmartWash "Sprite - Econ" Drive Through Automatic Wash System. Washes in Friction Modes. System to wash buses. <u>Includes:</u> Stationary 2 Arch System: (Alkaline Detergent Arch with Side Brush Tower, Side Brush Tower with Rinse application). <ul style="list-style-type: none"> • Single Step Detergent application system for Alkaline wash process (fresh water used) with 38" diameter side-brush system • 38" diameter side-brush system, counter rotating with final rinse application(fresh water used) • Booster Pump for detergent and rinse application • Stationary Mitter Curtain for roof target • T304 grade Stainless Steel arch frames, welds, bolts, rivet's, and Spray bars. Spray bars/Nozzles spray directed to effectively cover: front, sides, roof, and rear of vehicles. • System built for longevity, durability and wash cycle speed. • One - 550 gallon water holding tank for blaster pump • One - 550 Gallon Detergent tanks (Alkaline) • Entry & Exit guide rails • Traffic lights (directs driver in & thru wash bay) • Automatic or Manual Start wash activation • Commissioning and Training 	\$128,376.00
1	Each	Blower / Water Stripper – Auto activated	\$49,014.00
1	Each	Demolition of existing wash bay equipment (figured at 2 days) includes arrangement of dumpster	\$6,000.00
1	Each	Whiting Systems Inc. – Placement and Erection of Wash Equipment, and Plumbing & Electrical install according to site specific equipment drawings by WSI. (Customer to provide properly terminated utility services/devices to wash area. All Below Grade drainage pits by Customer. Price does not include Prevailing wage rates as WSI is not a Union company.	\$36,500.00
1		Freight FOB Alexander, AR	\$2,565.00
		Base Total for ONE Automatic Drive Though Bus Wash System	\$222,455.00

Plus Sales
Tax



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SmartWash Bid

100066

Optional Equipment

1	Each	Water Recycling System for Automatic Wash: 90gpm recovery using centrifugal separation 24/7 recirculation for assisted odor control. WSI to assist in drainage pit and tank design. System feed nurse holding tank to allow water storage buffer. NOTE: This Option includes an additional Stainless Steel Spray Arch for Final Rinse	\$52,046.00
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Plus Sales
Tax

SmartWash systems are available to ship within 60 days of receipt of deposit.

Terms:	50% Deposit	Drawings Begin		
	45% Upon Site Arrival			
	5% Net 30 Upon Placement & Erection Completion			NOTE: If Tax Exempt, submit form with Order

Customer: _____

Date: _____

PRICE QUOTE

General

Cost of Bus Wash System	\$ <u>222,455.00</u>
Optional Water Reclaim / Water Recycling System	\$ <u>52,046.00</u>
Total Cost	\$ <u>274,501.00</u>
Estimated Project Start Date	<u>Upon Contract Approval. Allow 4 weeks for drawings. Production to be 60 days</u>
Estimated Project Completion Date	<u>Once equipment is on site, allow 14 days for completion</u>

Warranty


Warranty Length	<u>Warranty is 1 year from date of installation</u>
Warranty Coverage	<u>Warranty against materials and workmanship</u>
Extended Warranty Cost (per year)	\$ <u>1 year extra warranty - \$7,110.00</u>
Maintenance Service Agreement (per year)	\$ <u>Quarterly PM's at \$1250 per visit plus 15% discount on Parts</u>

BUY AMERICA CERTIFICATION

Proposer will certify either compliance or non-compliance, not both. This certification must be submitted with the proposer's response.

Certificate of Compliance with 49 USC 5323(j)

The bidder hereby certifies that it will meet the requirements of 49 USC 5323(j), and the applicable regulations in 49 CFR Part 661 and any amendments thereto.

Signature: _____  _____

Name & Title: **Russ Whiting, President**

Company: **Whiting Systems Inc**

Date: **10/4/2019**

Certificate of Non-Compliance with 49 USC 5323(j)

The bidder hereby certifies that it cannot comply with the requirements of 49 USC 5323(j) and 49 CFR 661.5, but it may qualify for an exception pursuant to 49 USC 5323(j)(2)(A), 5323(j)(2)(B), or 5323(j)(2)(D), and 49 CFR 661.7.

Signature: _____

Name & Title: _____

Company: _____

Date: _____

DISADVANTAGED BUSINESS ENTERPRISES (DBE) CERTIFICATION

This contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, *Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*. The national goal for participation of Disadvantaged Business Enterprises (DBE) is 10%. Metro's overall 2019-2021 goal for DBE participation is 2.00%; the race neutral goal is 1.12%, and the race conscious goal is 0.88%. There is no contract goal for this procurement.

The contractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of this DOT-assisted contract. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as Metro deems appropriate. Each subcontract the contractor signs with a subcontractor must include the assurance in this paragraph (see 49 CFR 26.13(b)).

The contractor is required to pay its subcontractors performing work related to this contract for satisfactory performance of that work no later than 30 days after the contractor's receipt of payment for that work from Metro.

The contractor may not hold retainage from its subcontractors.

The contractor must promptly notify Metro, whenever a DBE subcontractor performing work related to this contract is terminated or fails to complete its work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. The contractor may not terminate any DBE subcontractor and perform that work through its own forces or those of an affiliate without prior written consent of Metro.

Signature: _____  _____

Name and Title: Russ Whiting, President

Company Name: Whiting Systems Inc

Date: 10/4/2014

FLY AMERICA CERTIFICATION

The Contractor agrees to comply with 49 U.S.C. 40118 (the "Fly America" Act) in accordance with the General Services Administration's regulations at 41 CFR Part 301-10, which provide that recipients and sub-recipients of Federal funds and their contractors are required to use U.S. Flag air carriers for U.S. Government-financed international air travel and transportation of their personal effects or property, to the extent such service is available, unless travel by foreign air carrier is a matter of necessity, as defined by the Fly America Act. The Contractor shall submit, if a foreign air carrier was used, an appropriate certification or memorandum adequately explaining why service by a U.S. flag air carrier was not available or why it was necessary to use a foreign air carrier and shall, in any event, provide a certificate of compliance with the Fly America requirements. The Contractor agrees to include the requirements of this section in all subcontracts that may involve international air transportation.

Signature: _____


Name and Title: Russ Whiting, President

Company Name: Whiting Systems Inc

Date: 10/4/2019

LOBBYING CERTIFICATION

The undersigned contractor certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. See 49 CFR 20.100.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31 USC. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. [Note: Pursuant to 31 USC 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure. See 49 CFR 20.400.]

The undersigned contractor certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 USC 3801, et seq, apply to this certification and disclosure, if any.

Signature: 

Name and Title: **Russ Whiting, President**

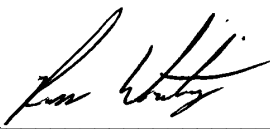
Company Name: **Whiting Systems Inc**

Date: **10/4/2019**

NON-COLLUSION CERTIFICATION

This is my sworn statement to certify that this proposal was not made in the interest of or on behalf of any undisclosed entity. This proposal is not collusive.

This proposer has not been a party to any agreement or collusion in restraint of freedom of competition by agreement to bid a fixed price, to refrain from bidding, or otherwise. This proposer has not, directly or indirectly, by agreement, communication or conference with anyone, attempted to induce action prejudicial to the interest of Topeka Metropolitan Transit Authority, or of any proposer, or anyone else interested in the proposed contract.

Signature:  _____

Name and Title: **Russ Whiting, President** _____

Company Name: **Whiting Systems Inc** _____

Date: **10/4/2019** _____

SUSPENSION / DEBARMENT CERTIFICATION

In regard to 2 CFR Parts 180 and 1200

In accordance with 2 CFR Parts 180 and 1200, the contractor is required to verify that none of its principals or affiliates:

- 1) is included on the federal government's suspended and debarred list;
- 2) is proposed for debarment, declared ineligible, voluntarily excluded or disqualified;
- 3) within three years preceding this proposal, has been convicted of or had a civil judgment rendered against them for (a) commission of fraud or criminal offense pertaining to performing a public transaction, (b) violation of any federal or state antitrust statute, or (c) embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
- 4) is indicted or charged by a governmental entity for any of the charges in 3) above; and
- 5) has had any public transaction terminated for cause or default within three years preceding this proposal.

The contractor is required to include this requirement in any subcontracts related to this contract.

By signing and submitting its proposal, the proposer certifies that the certification in this clause is a material representation of fact relied upon by Metro. If it is later determined that the proposer knowingly rendered an erroneous certification, in addition to remedies available to Metro, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The proposer agrees to verify that none of its principals or affiliates is included on the federal government's suspended and debarred list at any time throughout the period of this contract. The proposer further agrees to include a provision requiring the same compliance in its subcontracts related to this contract.

Signature: _____  _____

Name and Title: Russ Whiting, President

Company Name: Whiting Systems Inc

Date: 10/4/2019